

Aaltonen Ilkka

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Vastaanottaja: Aaltonen Ilkka; Säntti Outi; Mead Katharina
Kopio: Peter Andrews; Marius Baltramiejunas; Nevio Sagberg
Aihe: West Harbour - reservation plot 20026/10
Liitteet: 171102_Helsinki Jatkasaari_Moxy.pdf; VastintHospitality 2017.pdf; Reservation contract.pdf

Dear all,

Further to our meeting on October 24, I would like to confirm our interest to reserve part of the land plot 20026/10 for the development of a 192 room Moxy hotel.

As agreed in the meeting it was possible to split the land plot in two parts and have one hotel. After discussion with my directors our decision was to proceed with the 7 floors building on the rear side.

It could be that, if still available in the near future, we will evaluate also the 12 floors tower but I do not have an approval for it at this stage.

In the first attachment you will find our internal study for the Moxy hotel, with the following key parameters:

- Footprint building 992 m².
- Gross external area 6.946 m².
- Ground floor + 6 (22.82 m height).
- Total rooms 192, of which 10 deluxe rooms.
- Very good lay-out of the public area (542 m²).

The second attachment is the brochure of Vastint Hospitality.

General presentation of Vastint: <https://we.tl/ITtFgKxIho>

Moxy brochure Marriott: <https://we.tl/Du0ogosrCo>

With regard to the reservation we would like to receive some additional information on the further process.

I understood that from your side a decision is needed from the city board, what are the next steps after that (head of terms, due diligence, etc)?

For your information, our legal director is from Sweden, so standard documents can be send in Swedish as well.

Ilkka, if I send you the necessary information will you then be able to complete the reservation contract ?

One remark we have on point 7 of this contract, if this reservation contract is valid for a longer period than the right to withdraw should in our opinion be made conditional.

We are planning to visit Helsinki in the week of 20 November, and will then also meet with local architects.

Let me know if you require at this stage any further information on our design / proposal, if not I assume that our study is sufficient for signing the reservation contract.

I look forward to start our first project in Finland, and I would like to thank you for your assistance so far.

Kind regards,

Chris Jetten
Development Manager



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