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## Exchange of ideas / invitation to Mannheim

Dear Ville Lehmuskosi,

First let us express our sincerest thanks for the warm welcome in Helsinki you gave to our delegation when we met in August. We really enjoyed the stay in your town and especially the round trip in the tramcar. We would also like to thank you for the invitation to the HKL company party.

Looking back at our visit, we can proudly say that we have developed excellent contacts with our partners in Helsinki and these contacts will continue to be deepened furthermore. The open exchange between skilled specialists of different countries is fruitful for both sides and also will be in the future. That includes all questions of public transport and, in particular, the Artic tram, which is the basis for our future generation of vehicles. Currently, we are busy with the development of the mock up, which will help us finalizing the interior and exterior design of the Rhein-Neckar-Tram 2020. The mock up will be displayed in Mannheim between October and December 2018.

As already mentioned during our visit in Helsinki, we would like to invite you, in coordination with the municipal representatives of Mannheim and Helsinki, to a return visit in the advent season. Amongst many other reasons to visit our region, you will also have the chance to see our mock up tram. Furthermore we would like to intensify our mutual exchange by discussing various topics, e.g. urban development, extension of public transport and smart solutions for sustainable mobility.

We are really looking forward to get your appointment proposals in order to welcome you in Mannheim soon.

With the best wishes and kind regards to Helsinki

**Rhein-Neckar-Verkehr GmbH**

Martin in der Beek  Christian Volz